

Norton Regional **HEALTH FOUNDATION**

2020 ANNUAL REPORT



Celebrating life's special moments

Contact Us

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www.ntcohosp.com
(Foundation tab)

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Katie Allen Wagner

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785-877-3351

2020 Board of Directors:

Dennis Gilhousen, President
Terry Nelson, Vice President
Jill Edgett, Secretary/Treasurer
Shad Chandler
Karen Griffiths
Jennifer Miller
Chris Tanner

Table of Contents

04 Message From the Executive Director

05 Our Mission & Vision

06 Medical Services

07 Education & Outreach

08 Featured Highlights

09 2020 Donors

10 Financial Information

Message From the Executive Director

This is an exciting time, as the Norton Regional Health Foundation ushers in a new era. Our foundation has now been in existence for five years, a small but fulfilling milestone! Since our inception, we have nearly doubled our assets while funding many worthwhile projects – from scholarships to trails to equipment that helps our staff save lives every day – for Norton County Hospital and our communities.

While 2020 was a year marred by COVID-19, it was also a year to celebrate. We welcomed three new physicians and their families to Norton in September. We also welcomed a new physician assistant to practice medicine in our Emergency department. We were able to bring back our labor and delivery program in November. We welcomed a new CRNA (Certified Registered Nurse Anesthetist) and his family to Norton in December to allow for 24/7 anesthesia coverage – a crucial component to growing our health care services.

We see more new faces around the facility, as we work with Colby Community College nursing students and medical students who wish to "shadow" with our staff. We continue to see patient volumes increase in the Norton Medical Clinic and look forward to serving more people who need our care. All of this fulfills the hospital's mission to "meet evolving health care needs" and "provide an exceptional staff and patient experience."

It's no secret that the health care landscape is ever changing. Like the hospital, the Norton Regional Health Foundation remains steadfast in its mission to support "the enhancement the quality of health care" in the region. We work alongside the hospital to actively research options to make our local health care facility and services work better and more efficiently. Some of the ways the foundation assisted the hospital in 2020 are outlined in this publication. In summary, the foundation:

- Supported better health outcomes, such as "Stepping On," the hospital's falls prevention program;
- Helped more students in their endeavors by developing a new scholarship endowment, the Marvin and Mary Wudtke Health Care Scholarship Fund;
- Supplied the hospital with a new defibrillator and pledged to purchase new obstetrics equipment;
- Improved internal communication through the purchase of a health care app for staff; and
- Received a multi-year (up to \$500,000) grant to improve community health throughout Norton County.

It's an indescribable feeling to provide health care to people we know and love – our neighbors, family and friends – a feeling we get by living rural. Our donors have been tremendous in stepping up to the plate and allowing us to continue to be there for all patients' "life moments." Thank you for trusting Norton County Hospital with your health care and for supporting the Norton Regional Health Foundation!



Katie Allen Wagner

Katie

Executive Director
Norton Regional
Health Foundation

Our Mission & Vision

Support to our organization fuels our ability to continue delivering extraordinary results for our patients, staff and community.

Our Mission

We aim "to support the enhancement of quality health care for the residents of Norton County and surrounding counties by securing gifts and contributions for the support of the mission of Norton County Hospital."

Our Vision

To fulfill our mission, we align with the vision and mission of Norton County Hospital.

Hospital's Vision: Norton County and the surrounding region thrives with access to well-resourced, sustainable, high-quality health care.

Hospital's Mission: Norton County Hospital meets the evolving health care needs of our region and provides an exceptional staff and patient experience to empower health and wellness at any stage of life.

Some examples of how the hospital and foundation work together are outlined below.



Assessing community health needs.



Partnering with medical providers and other clinical staff to meet identified health care needs.



Developing mechanisms to respond to the identified health care needs within the financial capabilities.



Providing access to high-quality health services, delivered with compassion and understanding.



Providing appropriate health resources for employees and community members.



Committing to a culture of patient safety and accountability, while modeling health and wellness.

Medical Services

We invest dollars into enhancing Norton County's abilities to provide high-quality health care close to home; this means giving staff the tools necessary to diagnose and treat patients (from birth to end of life) efficiently and effectively, and improve health outcomes.

Meeting Equipment Needs



Defibrillators deliver a shock to any patient whose heart has stopped or is in an irregular rhythm. The Nursing department needed two new defibrillators in 2020, one in the outpatient/specialty clinic area and another in surgery. Norton County Hospital and the Norton Regional Health Foundation divided the cost, with each entity purchasing a defibrillator (photo below) for nearly \$17,000 each.



Norton County Hospital is a great place to be born! Because the hospital brought back its Labor and Delivery department after suspending the service in 2018, new equipment was needed for patient safety and care. In 2020, the Norton Regional Health Foundation pledged nearly \$16,000 for equipment enhancements that included epidural pumps, syringe pumps and new furniture.



The team at Norton County Hospital needed a way to communicate safely from mobile devices without using standard text messaging. TelmedIQ was introduced in 2020 to allow for secure messaging with HIPAA compliance. It has replaced some of the overhead pages and helped sync work schedules. Thanks to a \$6,000 gift from the Hemsworth Foundation to the Norton Regional Health Foundation, this new app for staff has improved communication.



Education & Outreach

We know the future of our rural communities is greatly impacted by the availability of health care services and staff; by dedicating dollars to supporting future medical leaders and developing new opportunities to assist in recruitment and retention of staff, we are ensuring our future impact remains positive. We are also committed to funding projects to make our communities healthier places to live, work and play.

Investing in People



In 2020, the Norton Regional Health Foundation with Live Well Norton successfully helped Norton County become a recipient of the BCBS Pathways to a Healthy Kansas grant. This is a multi-year grant with \$200,000 in funds available over four years and the possibility of an additional \$300,000 available in implementation grant funding. More information is available on p. 8 of this report.



The foundation awarded nursing scholarships in 2020 to two local students: Lexi Kats, Lenora (left), and Shelby Tanner, Norton (right). A new scholarship fund was also established in 2020 and is explained in depth on p. 8 of this report.



Stepping On (photo at right) was brought to Norton County Hospital in 2020, with the aim to reduce fall-related traumas in seniors. The foundation committed \$1,200 to this program and received an additional \$600 gift for hand weights (to encourage strength building) from the Norton County Community Foundation.



The foundation, with Live Well Norton, is proud to support “Kids’ Café,” a local food initiative, which – in 2018 – served 460 meals over the summer. In 2019, 735 meals were served. In 2020, 935 meals were served, and due to the pandemic, children received meals “to go” once per week. This program is made possible by the Kansas Food Bank and local volunteers and donors. A Feeding KS Kids grant assisted the program in 2020. The meals, provided to all children ages 18 years and younger, were distributed at the Norton First United Methodist Church.

Featured Highlights

We're making a meaningful impact on local HEALTH and HEALTH CARE.

Positive Stories from 2020

Marvin and Mary Wudtke Health Care Scholarship Fund

- Norton County Hospital and the Norton Regional Health Foundation have been pleased to offer scholarships to nursing students for many years. These scholarships are available through donor-established funds. It has been a goal since the foundation's beginning to develop a scholarship for students in all health-related careers. In 2020, an endowed gift allowed for the formation of a scholarship fund named for Marvin and Mary Wudtke. The couple lived their entire married life in Norton and farmed northwest of town. In addition to being involved in agriculture, the couple attended the St. Francis of Assisi Catholic Church. Marvin was an avid bowler and collected toy tractors. Mary ran a beauty shop in Norton for 33 years. Many students who are interested in health professions will benefit from the generosity of Marvin and Mary Wudtke. The first award will be given in 2021!

Blue Cross and Blue Shield of Kansas selects Norton County for Pathways to a Healthy Kansas program

- For the past five years, the Norton Regional Health Foundation and Live Well Norton have hosted annual fitness days, supported annual programs such as Kids' Cafe and Treats for Troops, and organized trail projects in the Norton community. Now the groups are looking forward to working on sustainable community health projects funded by a large multi-year grant, BCBS Pathways to a Healthy Kansas! Beginning in 2020, the Pathways grant has allowed the Foundation and Live Well Norton to address three behaviors of focus – physical activity, commercial tobacco prevention and healthy eating – that reduce risk for serious health conditions through six areas or work, or pathways. The pathways include Community & Social Context, Neighborhood & Physical Environment, Food, Healthcare, Education and Economic Stability. Each pathway includes identified projects that will take place over the next four years. One of the major upcoming projects is in the Healthcare Pathway; in 2021, expect a county-wide survey and community discussions to take place for the next Community Health Needs Assessment!

2020 Donors

Developing and maintaining excellence in the Norton Regional Health Foundation's efforts can be credited to private gift support and grant funding. This list recognizes private gift supporters from Jan. 1, 2020 through Dec. 31, 2020. The Norton Regional Health Foundation extends its sincere appreciation to the following individuals, businesses and organizations:

Legacy Society Donor \$50,000+

Visionary Level
(\$25,000 - \$49,999)
Trust of Marvin Wudtke, Norton

Leader Level
(\$10,000 - \$24,999)
Stuart & Cathy Barnes, Longmont, CO

Builder Level
(\$5,000 - \$9,999)

Patron Level
(\$2,500 - \$4,999)

Pacesetter Level
(\$1,000-\$2,499)
Dr. Glenda Maurer & Dale Carlson,
Norton

Steve & Randa Vollertsen, Norton

Sustainer Level
(\$500-\$999)
Dr. Merlynn & Joan Colip, Norton

Partner Level (\$250-\$499)

Dennis & Laura Gilhousen, Norton

Erika Miller, Norton

Katie Allen Wagner, Norton

Doris Yeager, Norton

Sponsor Level
(\$100-\$249)
Von & Kristine Fahrenbruch, Norton

Rose Garrison, Norton

Beverly Kindler, Norton

Ellie Miller, Norton

Chris Tanner, Norton

Friend Level
(\$1-\$99)
Reva Benien, Norton

Jim & Tami Broeckelman, Norton

Todd & Mary Boller, Norton

Russ & Gina Frack, Norton

Ruby Pflieger, Norton

Spencer & Bethany Shirk, Norton

Jean Ann Wilson, Almena

These Businesses/Organizations
also contributed at the following
levels in 2020:

Legacy Society
Donor
(\$50,000 +)

Trailblazer Level
(\$25,000 - \$49,999)
First State Bank

Executive Level
(\$10,000 - \$24,999)

Associate Level
(\$1,000 - \$4,999)

Investor Level
(\$250 - \$999)
Diamond W Custom Machine Works,
Eric Wagner

Advocate Level
(\$249 and less)

Notes and Disclaimer: Donor recognition levels include contributions from cash and gift-in-kind donations. Donor recognition is not a validation of amount claimed by donor for income tax charitable deduction purposes. Receipts are sent to donors when the gift is made. We appreciate this generous support of the Norton Regional Health Foundation, and we want to recognize donors accordingly with 100 percent accuracy. If there is an error, please contact the Foundation at 785-877-3351.

NORTON REGIONAL HEALTH FOUNDATION, INC.
NORTON, KANSAS
ACCOUNTANT'S COMPILATION REPORT WITH FINANCIAL STATEMENTS AND SELECTED INFORMATION
FOR THE FISCAL YEAR TO DATE ENDING DECEMBER 31, 2020

MAPES & MILLER LLP
CERTIFIED PUBLIC ACCOUNTANTS
NORTON, KANSAS



Mapes & Miller LLP

Certified Public Accountants

418 E. Holme, Norton, KS 67654-1412
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Members of the American Institute of Certified Public Accountants
and the Kansas Society of Certified Public Accountants

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

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STEPHANIE M. HEIER, CPA, PA

Accountant's Compilation Report

Norton Regional Health Foundation, Inc.
Norton, KS 67654

Management is responsible for the accompanying financial statements of Norton Regional Health Foundation, Inc. (a non-profit corporation) which comprise the statement of assets, liabilities, and net assets-cash basis as of December 31, 2020 and the related statement of revenues and changes in net assets-cash basis for the fiscal year to date then ending, and the related statement of functional expenses-cash basis for the fiscal year to date then ending, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Foundation's assets, liabilities, net assets, revenues, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Mapes & Miller LLP

January 22, 2021

Norton Regional Health Foundation, Inc.
Statement of Assets, Liabilities, and Net Assets-Cash Basis
As of December 31, 2020

	<u>Restricted</u>	<u>Unrestricted</u>	<u>Total</u>
ASSETS			
Cash and Cash Equivalents			
First State Bank-Checking & Money Market	72,792.44	67,942.04	140,734.48
Edward Jones-Money Market	154.48	0.00	154.48
FC Stone-Bank Deposits	3,874.39	8,990.55	12,864.94
LPL-Bank Deposits	0.00	3,320.15	3,320.15
Total Cash and Cash Equivalents	<u>76,821.31</u>	<u>80,252.74</u>	<u>157,074.05</u>
Investments			
Common Stock	23,572.53	100,354.73	123,927.26
Exchange Traded & Closed End Funds	38,920.54	45,264.88	84,185.42
Mutual Funds	92,753.47	59,715.58	152,469.05
Total Investments	<u>155,246.54</u>	<u>205,335.19</u>	<u>360,581.73</u>
TOTAL ASSETS	<u><u>232,067.85</u></u>	<u><u>285,587.93</u></u>	<u><u>517,655.78</u></u>
Liabilities and Net Assets			
Net Assets	164,585.99	292,588.13	457,174.12
Change in Net Assets	<u>67,481.86</u>	<u>-7,000.20</u>	<u>60,481.66</u>
Total Net Assets	<u>232,067.85</u>	<u>285,587.93</u>	<u>517,655.78</u>
TOTAL LIABILITIES & NET ASSETS	<u><u>232,067.85</u></u>	<u><u>285,587.93</u></u>	<u><u>517,655.78</u></u>

Norton Regional Health Foundation, Inc.
Statement of Revenue, Expenses, and Changes in Net Assets-Cash Basis
For the Fiscal Year to Date Ending December 31, 2020

	<u>Restricted</u>	<u>Unrestricted</u>	<u>Total</u>
Revenue			
Grants	50,000.00	0.00	50,000.00
Contributions	43,458.15	4,831.46	48,289.61
Investment Income			
Gain (Loss) on Sale of Securities	-867.78	5,191.72	4,323.94
Dividends	4,566.58	3,652.03	8,218.61
Interest	0.24	220.71	220.95
Total Investment Income	<u>3,699.04</u>	<u>9,064.46</u>	<u>12,763.50</u>
Total Revenue	<u>97,157.19</u>	<u>13,895.92</u>	<u>111,053.11</u>
Expenses			
Program Expenses			
Community Healthcare Enhancement	<u>28,308.54</u>	<u>17,030.24</u>	<u>45,338.78</u>
Total Program Expenses	<u>28,308.54</u>	<u>17,030.24</u>	<u>45,338.78</u>
Support Services			
Management & General	<u>1,366.79</u>	<u>3,865.88</u>	<u>5,232.67</u>
Total Support Services	<u>1,366.79</u>	<u>3,865.88</u>	<u>5,232.67</u>
Total Expenses	<u>29,675.33</u>	<u>20,896.12</u>	<u>50,571.45</u>
Change in Net Assets	<u><u>67,481.86</u></u>	<u><u>-7,000.20</u></u>	<u><u>60,481.66</u></u>

Norton Regional Health Foundation, Inc.
Statement of Functional Expenses-Cash Basis
For the Fiscal Year to Date Ending October 31, 2020

	<u>Program Services</u>	<u>Supporting Services</u>	
	<u>Community Healthcare Enhancement</u>	<u>Management and General</u>	<u>Total</u>
Operations			
Office Supplies	0.00	29.30	29.30
Total Operations	<u>0.00</u>	<u>29.30</u>	<u>29.30</u>
Fees			
Accounting Fees	0.00	2,217.00	2,217.00
Business Registration Fees	0.00	40.00	40.00
Consulting Fees	0.00	0.00	0.00
Legal Fees	0.00	0.00	0.00
Other Fees	0.00	0.00	0.00
Investment Fees	0.00	2,142.25	2,142.25
Foreign Tax Withheld	0.00	3.06	3.06
Total Fees	<u>0.00</u>	<u>4,402.31</u>	<u>4,402.31</u>
Community Relations			
Advertising/Public Relations	0.00	801.06	801.06
Postage	22.50	0.00	22.50
Travel, Conf, Staff & Board Development	0.00	0.00	0.00
Total Community Relations	<u>22.50</u>	<u>801.06</u>	<u>823.56</u>
Special Projects			
Health Equipment/Infrastructure Improvements			
Hospital Equipment	22,859.89	0.00	22,859.89
Trails	0.00	0.00	0.00
Physician Recruitment	0.00	0.00	0.00
Scholarships	2,000.00	0.00	2,000.00
Supplies			
Community Health Needs Assessment	0.00	0.00	0.00
Kicks on the Bricks	194.35	0.00	194.35
Stepping On	595.56	0.00	595.56
Pathways Grant	18,852.97	0.00	18,852.97
Kids' Café	813.51	0.00	813.51
Total Special Projects	<u>45,316.28</u>	<u>0.00</u>	<u>45,316.28</u>
Total Expenses	<u><u>45,338.78</u></u>	<u><u>5,232.67</u></u>	<u><u>50,571.45</u></u>

Norton Regional Health Foundation, Inc.
Selected Information-Substantially All Disclosures Ordinarily Required by the
Cash Basis of Accounting Are Not Included

1. Summary of Significant Accounting Policies

Nature of Activities

The Norton Regional Health Foundation, Inc, a non-profit corporation, was formed in 2016 under the laws of the State of Kansas. It is headquartered in Norton, Kansas. The mission of the Norton Regional Health Foundation, Inc., is to support the enhancement of quality healthcare for the residents of Norton County and the surrounding counties by securing gifts and contributions for the support of the mission of Norton County Hospital.

Basis of Accounting

The records of the Norton Regional Health Foundation, Inc. are maintained on the cash basis of accounting and the accompanying financial statements have been prepared on that basis. Revenues and expenses are recognized when incurred. Noncash transactions are not recognized. The cash basis of accounting differs from generally accepted accounting principles primarily because certain revenues are recognized when received rather than when earned and certain expenses are recognized when paid rather than when the obligation is incurred.

Contributions

Contributions received are recorded as unrestricted or restricted support, depending on the existence and/or nature of the donation restrictions.

Contributions-In-Kind

In-kind or non-cash contributions are not disclosed in the financial statements. The Foundation keeps a record of all in kind contributions, and accounts for in kind contributions at fair market value of the contributed nonfinancial gifts as prescribed in *FASB Accounting Standards Codification* 820. The Foundation received the following contributions for the fiscal year ending December 31, 2020:

Donor	In-Kind Contribution	Fair Market value
First State Bank	Physician Recruitment Assistance	\$34,000
Diamond W Custom Machine Works	Mask Straps and Face Shields	\$500

Cash and Cash Equivalents

For the purpose of the statement of assets, liabilities, and net assets-cash basis, the Norton Regional Health Foundation, Inc. defines cash as consisting of cash on hand, demand deposits, and money market accounts.

Investments

For the purpose of the statement of assets, liabilities, and net assets-cash basis, the Norton Regional Health Foundation, Inc. includes investments at their original cost basis.

Federal Income Taxes

The Norton Regional Health Foundation, Inc. is exempt from Federal income tax under provisions of Section 501(c)3 of the Internal Revenue Code.

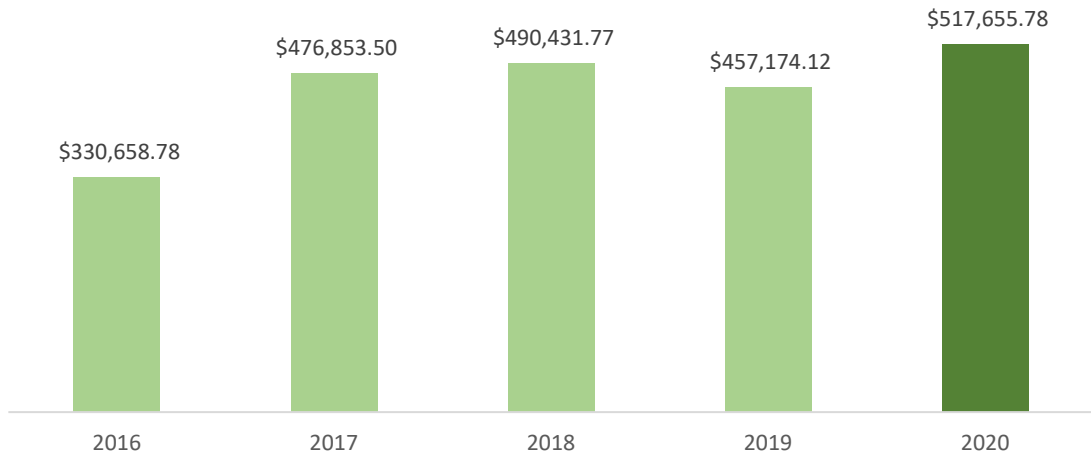
2. Restrictions on Net Assets

As described above, contributions are recorded as unrestricted or restricted support, depending on the existence and/or nature of the donation restrictions.

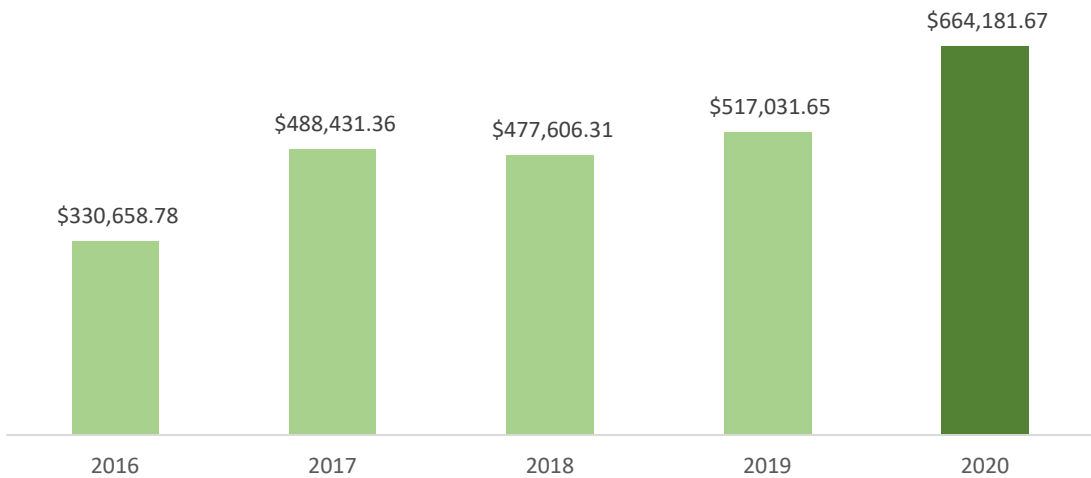
Restricted assets are available for the following purposes

Nursing Scholarships	\$161,471.71
Health Care Scholarships	\$25,000.00
Obstetric Equipment	\$10,000.00
Pathways to a Health Kansas	\$31,147.03
Stepping On Program	\$4.44
Kids Café Program	\$2,099.80
Armory Drive Trail	\$120.43
Live Well Norton Projects	\$2,224.44
Total Restricted Net Assets	<hr/> \$232,067.85

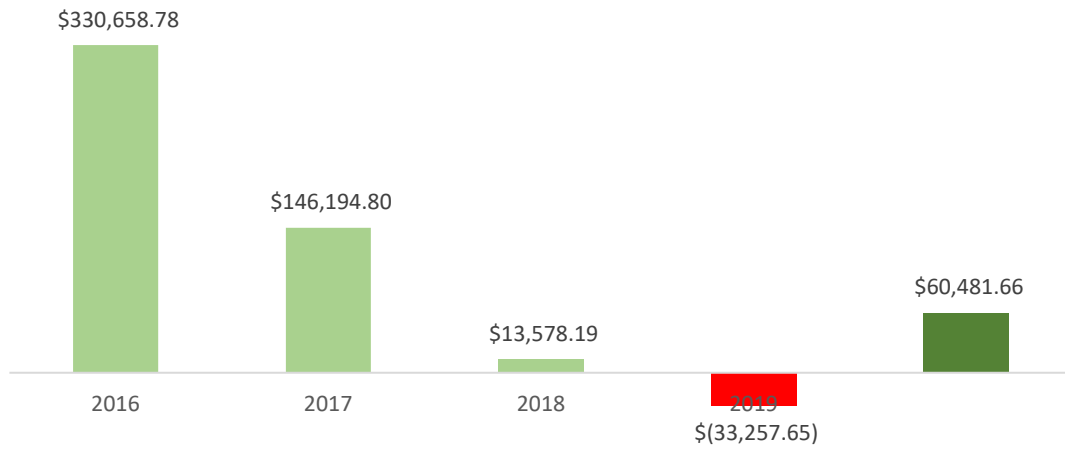
Total Assets-Historical Cost



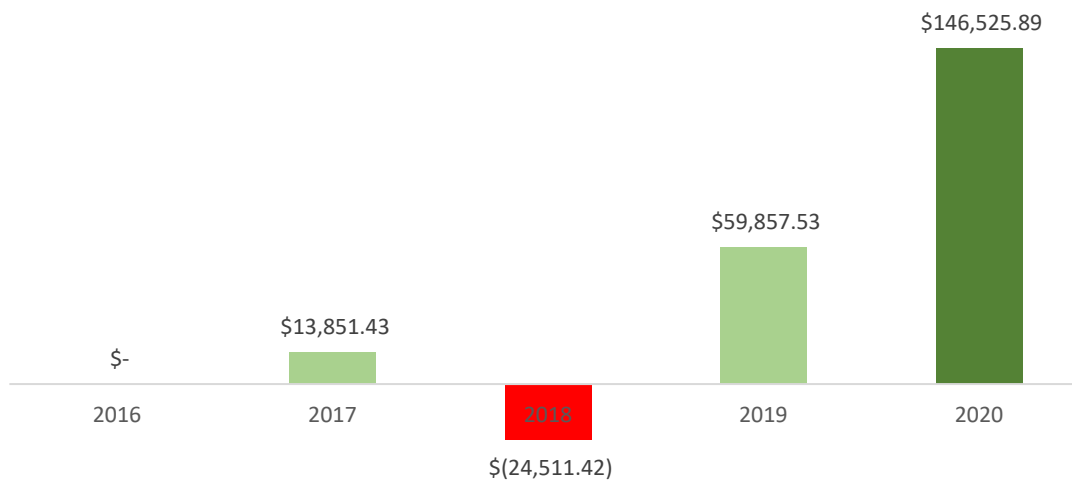
Total Assets-Fair Market Value



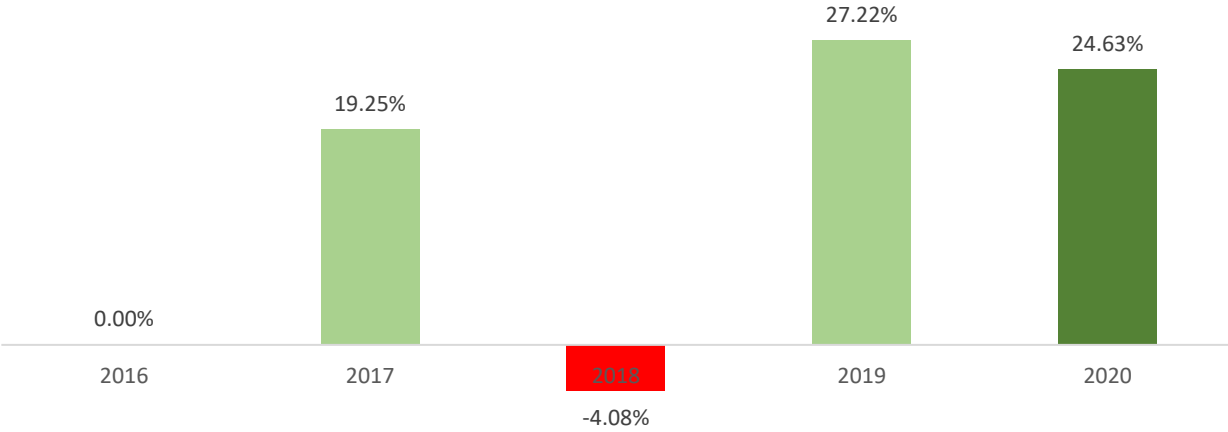
Change in Net Assets

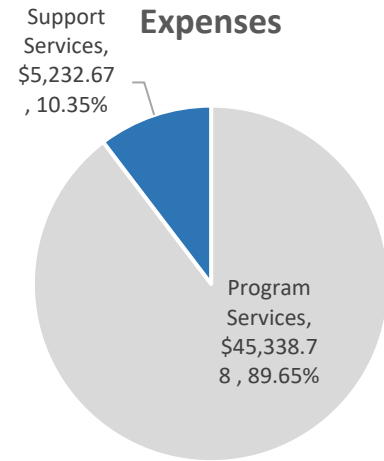
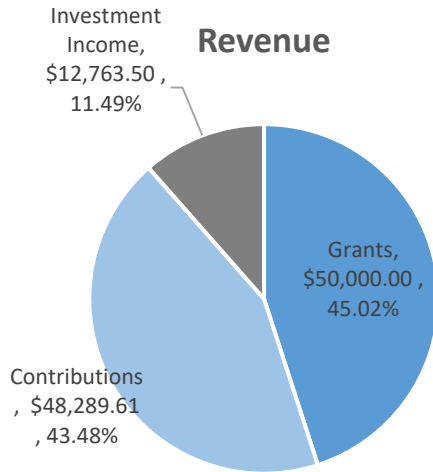


Unrealized Gain (Loss) on Securities

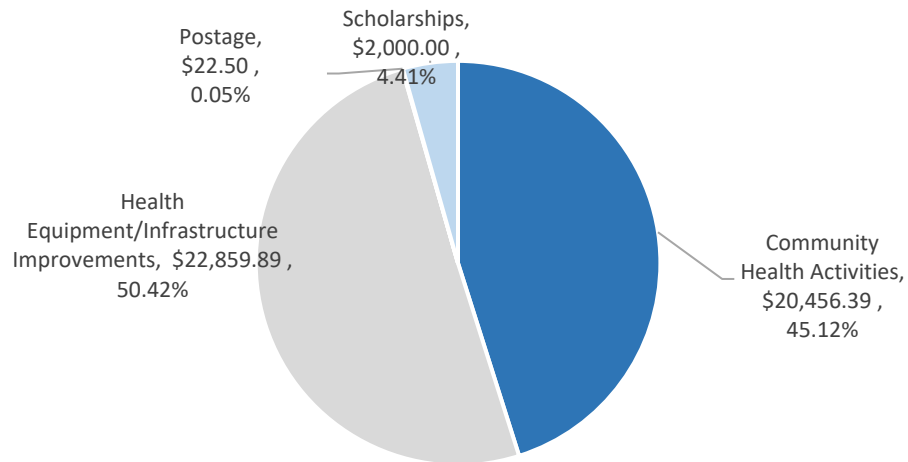


Investment Returns (Net of Fees)





Program Services-Functional Expenses



Supporting Services-Functional Expenses

